

# DEMATIC

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**FOR IMMEDIATE RELEASE**

**Dematic Announces Egemin Automation Integration Plan That Will Create the World's Leading Provider of Automated Guided Vehicle Technology**

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**GRAND RAPIDS, MICHIGAN – MARCH 13, 2017** – Following the acquisition by the KION Group, Dematic, a leading supplier of integrated automated technology, software and services to optimize the supply chain, announced today the plans for integrating Egemin Automation into its organization. The integration, which is targeted for completion by the end of calendar year 2017, will result in the world's largest Automated Guided Vehicle (AGV) supplier while enhancing Dematic's system integration capability in Europe. The resulting combination of technologies, talent and experience will provide customers enhanced warehouse automation and AGV solutions. Egemin Automation had been acquired by the KION Group in 2015.

In the first of two major integration moves, Dematic will be creating a "Mobile Automation Center of Excellence (COE)" which will combine the Dematic, Egemin Automation, and NDC (recent Dematic technology acquisition in Australia) AGV products into one global group. The COE will also include Egemin's in-floor chain conveyor (E'tow) offerings.

The Mobile Automation COE will be headquartered in Holland, Michigan (US), current home of Egemin North American operations, under the leadership of Tom Kaminski, former CEO of Egemin NA. Other COE locations will include the Egemin Automation offices in Zwijndrecht, Belgium, Germany (Bremen), France (Heillecourt), and the Netherlands (Gorinchem) plus the Dematic offices in China (Shanghai) and Australia (Belrose).

Jeff Moss, Dematic International CEO, stated, "As a member of the KION Group, Dematic and Egemin Automation will leverage KION's leading market position and continued investment in forklift technology to offer an unprecedented level of expertise, technology and world-class manufacturing to customers. By combining three great brands, the Dematic Mobile Automation business is now effectively the world's leading provider of innovative AGV and warehouse technologies that will optimize the supply chain." Moss continued, "Together, we offer the marketplace a unique combination of automation and industrial software solutions that will maximize employee efficiency and minimize customer investment."

In the second integration move, Egemin’s warehouse automation activities (E’wds) will continue to be located in Zwijndrecht, Belgium and will be integrated into the Dematic Central Europe organization, reporting to Barbara Wladarz, Managing Director, Central Europe. The Benelux team will continue to serve all European regions in the design and delivery of warehouse and distribution solutions. The enhanced offerings will provide focused vertical market solutions including pallet warehouse systems and standard convey and sort solutions addressing the diversified requirements for markets, such as food & beverage, pharmaceuticals, distribution & logistics, production and manufacturing. The joint Dematic and Egemin warehouse automation solution portfolio will combine the technology experience and talent of both companies to provide maximum value to existing and new customers.

“Current customers of Egemin Automation will benefit as this new and empowered organization will leverage the strengths of Dematic to offer even more comprehensive solutions and support,” stated Jan Vercammen, Managing Director of the Egemin Group. He continued, “Our solution portfolio has grown exponentially and our global customer service network cannot be matched – all direct benefits to our customers and our customers’ customer.”

Moving forward, Jan Vercammen will serve as Vice President, Business Development, Dematic International. He will be responsible for business development activities and identifying and facilitating best practices throughout the Dematic International regions of Europe, China, and ANZA.

Forming the KION Group’s Supply Chain Solutions Segment, Dematic and Egemin Automation together with KION’s Industrial Trucks & Services Segment are able to offer a unique end-to-end intralogistics solutions to customers from forklifts to AGVs to high-end warehouse automation. With the new structure, the group will also increase its innovative strengths by combining its resources in R&D to provide even better solutions to its customers’ fast changing material handling needs.

### **About Dematic**

Dematic is a leading global supplier of integrated automated technology, software and services to optimize the supply chain. Dematic employs over 6,000 skilled logistics professionals to serve its customers globally, with engineering centers and manufacturing facilities located across the globe. Dematic, Egemin and Retrotech, now integrated under the roof of KION Group, have implemented more than 6,000 integrated systems for a customer base that includes small, medium and large companies doing business in a variety of market sectors.

Headquartered in Grand Rapids, Michigan, Dematic is a member of KION Group, a global leader in industrial trucks, related services, and supply chain solutions. Across more than 100 countries worldwide, the KION Group designs, builds and supports logistics solutions that optimize material and information flow within factories, warehouses and distribution centres. The company is the largest manufacturer of industrial trucks in Europe, the second-largest producer of forklifts globally, and a leading provider of warehouse automation.

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